

  
fima®

Company Profile

FIMA TURBO BLOWERS AND COMPRESSORS  
FOR PROCESS APPLICATIONS



## OVER 75 YEARS OF EXPERIENCE



### **140 Employees**

ensure the highest quality and approx. 250 satisfied customers (2022)



### **28.5 Mio € Order Income**

in 2023



### **Approx. 25,000 Installed Machines**

worldwide in various industries



### **4 Locations**

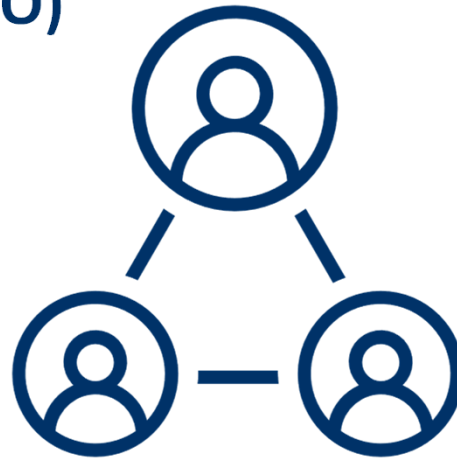
and an extensive network of representatives available to you

# FIMA ORGANIZATION

## Chief Executive Officer (CEO)

M. Hansen

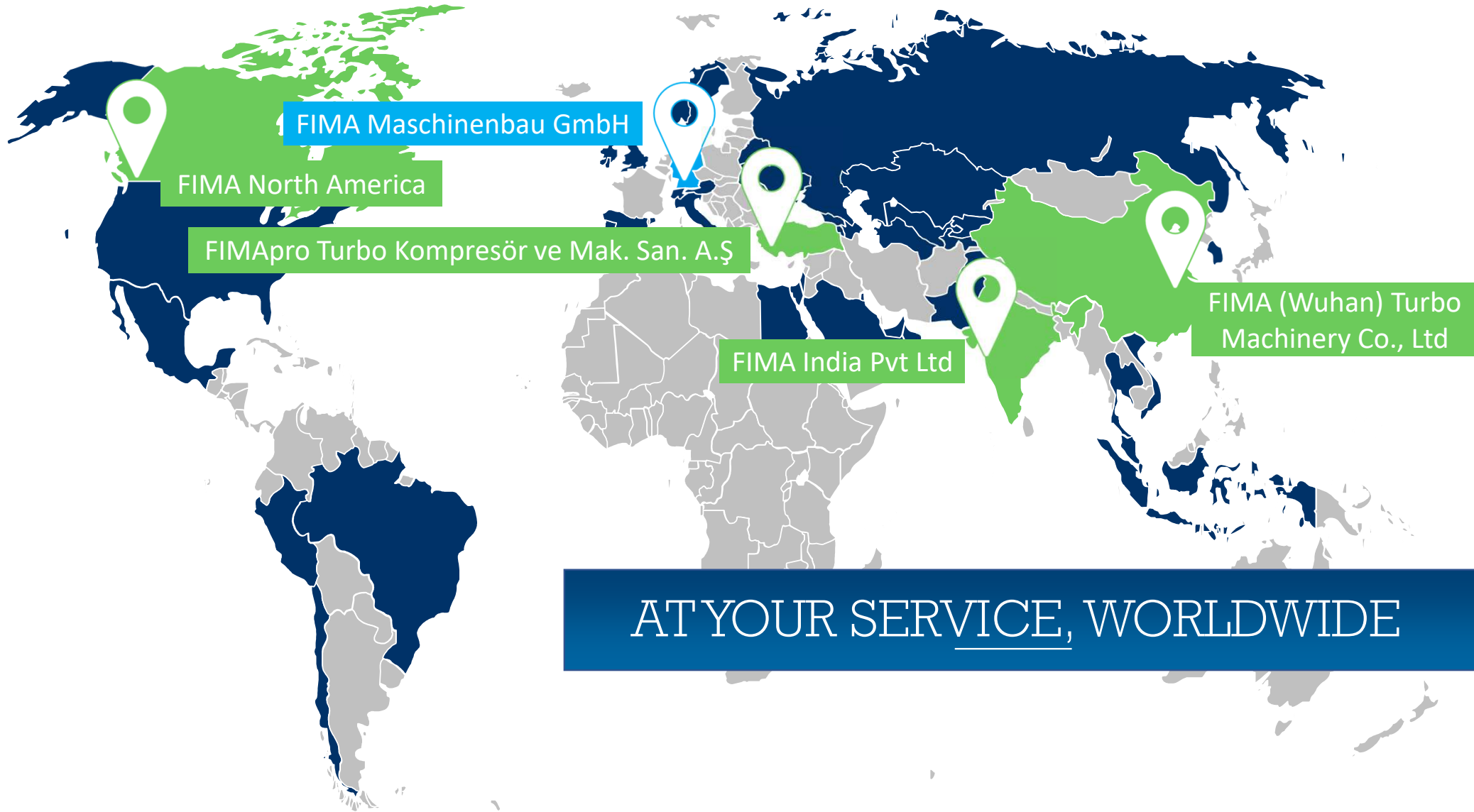
- Marketing
- Human Resources
- QEHS
- Finance & Controlling
- Sales
- FIMA India
- FIMA Wuhan



## Chief Operating Officer (COO)

R. Dietz

- Manufacturing
- Engineering and R&D
- IT
- Operational Excellence & Project Management
- Service
- FIMA Pro



FIMA Maschinenbau GmbH

FIMA North America

FIMApro Turbo Kompresör ve Mak. San. A.Ş

FIMA India Pvt Ltd

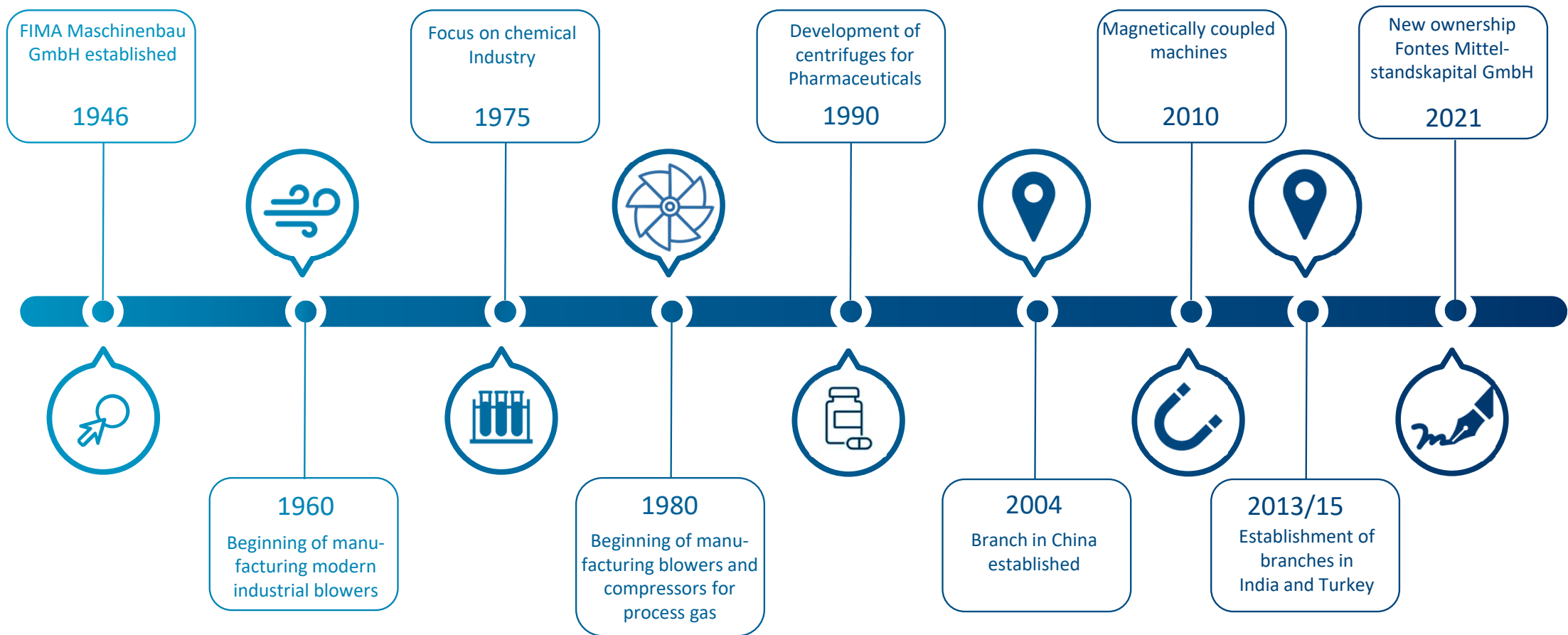
FIMA (Wuhan) Turbo Machinery Co., Ltd

AT YOUR SERVICE, WORLDWIDE

# 360° FOR YOUR SOLUTION



# FROM HAY DRYERS TO PROCESS GAS COMPRESSORS



# THE WAY TO SUSTAINABLE PROCESS SOLUTIONS



Turbo Compressors



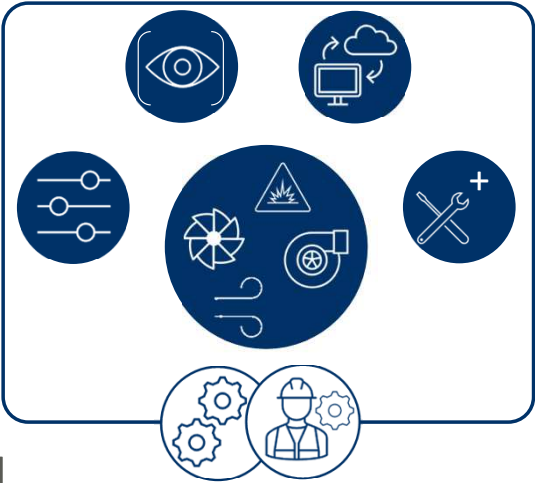
Special Purpose Blowers



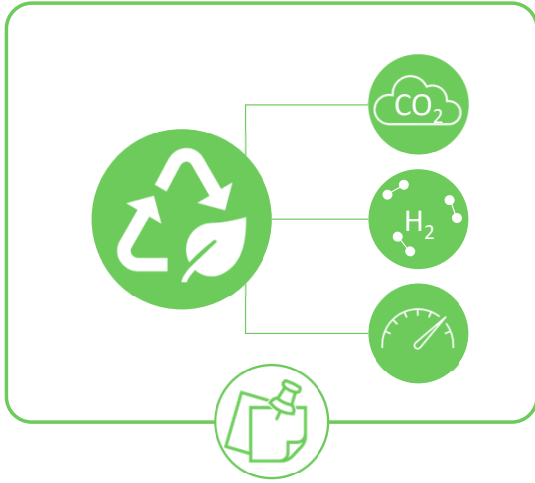
Explosion Proof Blowers



Hermetically Encapsulated Blowers and Compressors



Automation & Service



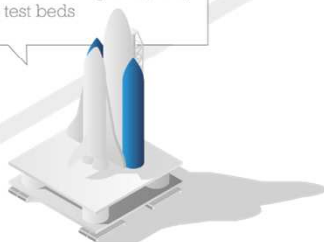
Research & Development



# YOUR APPLICATIONS – OUR SOLUTIONS

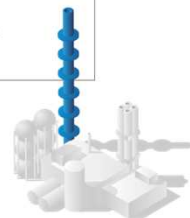
## Aerospace industry

- Thermal conditioning unit (TCU)
- Satellite test beds



## Chemical industry

- Polyamides (PA)
- Silica (MDI)
- Sulfuric acid
- Carbon black
- Acrylic acid



## Food industry

- Mechanical vapor recompression (MVR)
- Industrial baking processes



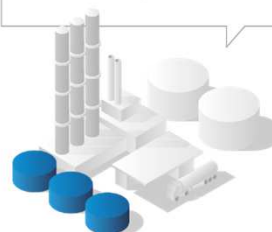
## Pharmaceutical industry

- Coating
- Fluidized bed drying
- Sterilization process



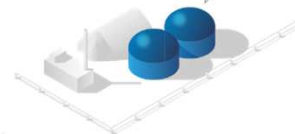
## Refineries

- Continuous catalyst reforming (CCR)
- Propane dehydrogenation (PDH)
- Combustion air
- Reforming gas
- Sulfur recovery unit



## Energy supply

- Seawater desalination
- Solar energy
- Power to x (e.g., ammonia)



## Iron and steel industry

- Acid recovery
- Coke oven gas
- Highly corrosive recycle gases
- Combustion air
- Air separation units



## Oil and gas industry

- Offshore
- Boil-off gas (BOG)
- Liquefied natural gas (LNG)



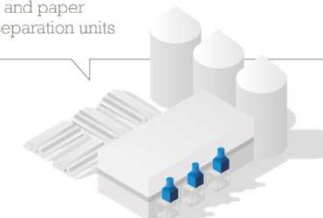
## Petrochemical industry

- Polyolefins (PP, PE)
- Polycarbonates (PC)
- Polystyrenes (PS)
- Combustion air
- Naphtha cracking



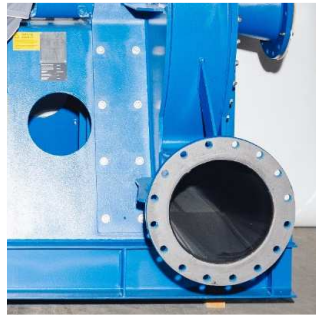
## Wood and plastics processing industry

- Mechanical vapor recompression (MVR)
- Laminate manufacturing
- Pulp and paper
- Air separation units

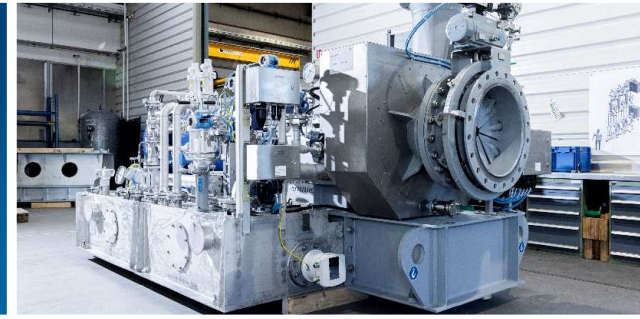




# OUR PRODUCTS FOR A SUSTAINABLE WORLD



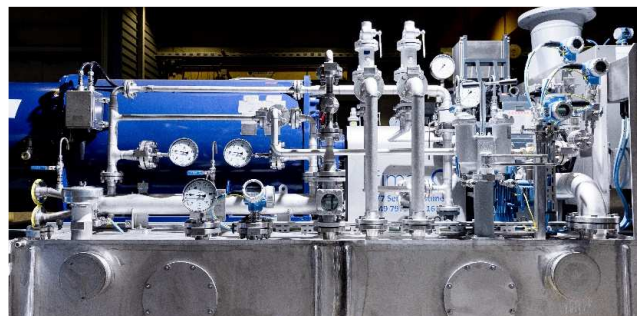
Turbo  
Compressors



Special Purpose  
Blowers



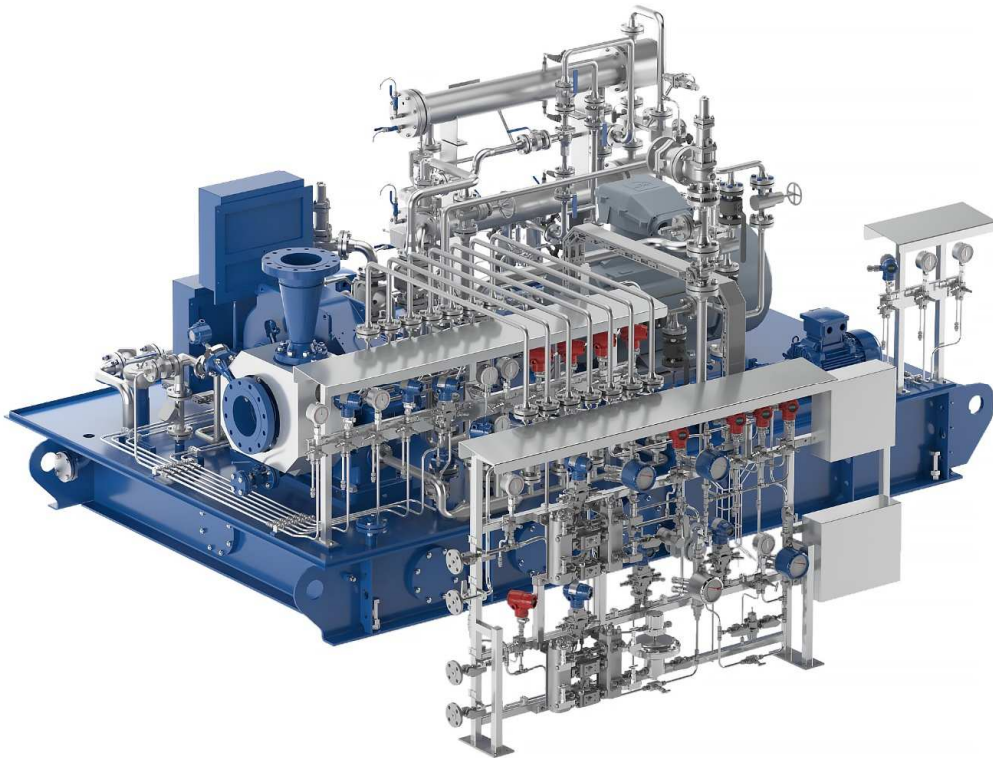
Explosion Proof  
Blowers



Hermetically  
Encapsulated Blowers  
and Compressors



# TURBO COMPRESSORS



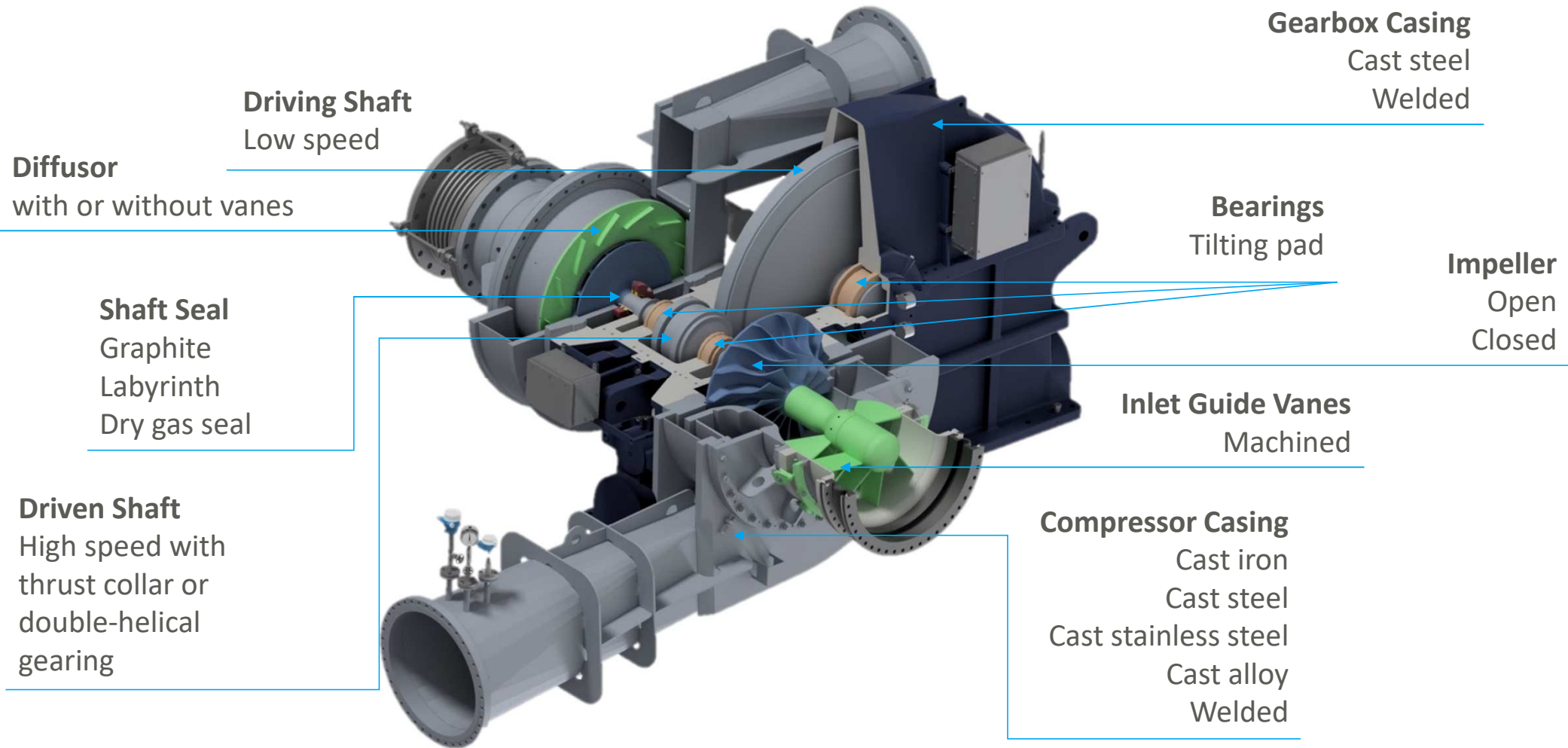
Flow Rate	<b>150 – 300,000 m<sup>3</sup>/h</b>
Maximum Pressure	<b>150 bar</b>
Pressure Ratio / Stage	up to <b>2.5</b>
Stages	up to <b>4</b>
Motor Power	up to <b>5.0 MW</b>



## Benefits

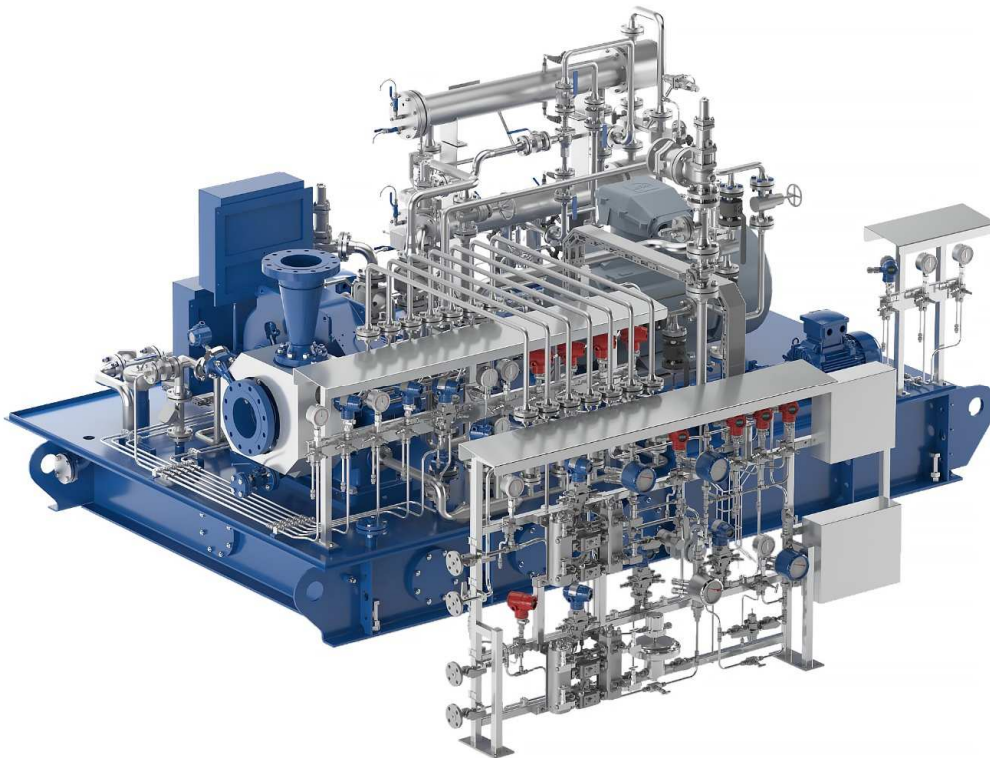
- Maximum compressor efficiency and robustness
- Smart plug-in and modular design
- Individually selected for your process
- Wide operating range (75-105%)
- Compliance with codes and regulations including API 617, API 614, EAC Russia, CSA/CRN

# KEY COMPONENTS – INTEGRALLY GEARED TECHNOLOGY



# REFERENCE PROJECTS

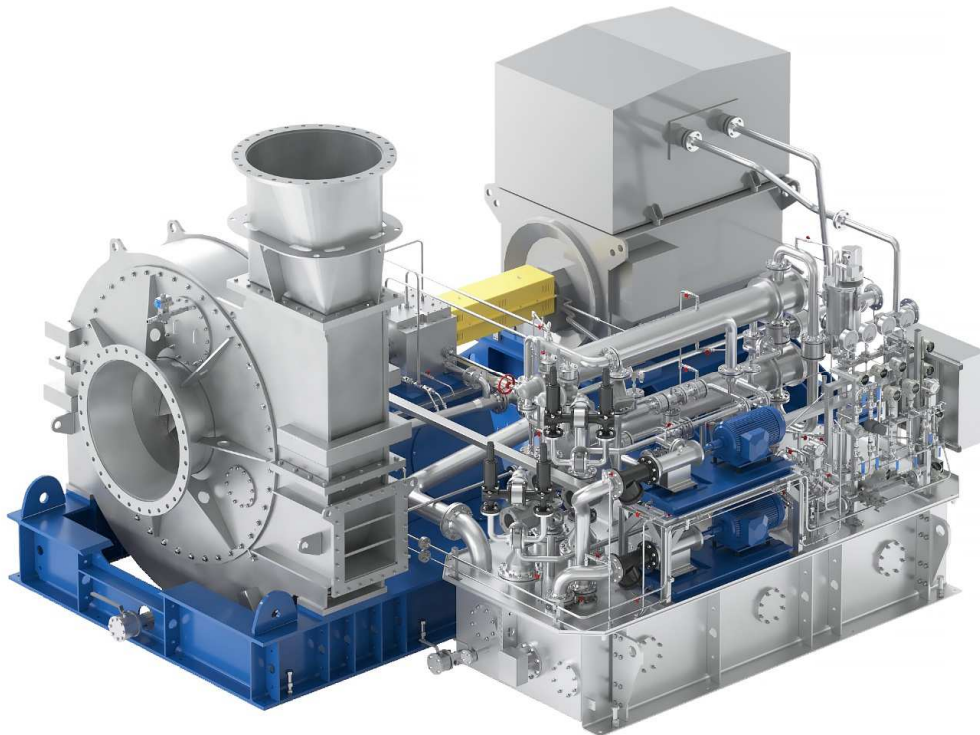
## Quick Facts:



Client	ONGC / OPAL
Contractor	Tecnimont Italy
Application	Polyolefines (Polypropylene / Polyethylene – INEOS) acc. to API 617, Ch.3
Country	India
Machine type	4 PP-Recycle Gas-Compressors / 3 PE-Ejector-Booster-Compressors (API 617, Ch.3)
Year of production	2011
Winning factors	<ul style="list-style-type: none"><li>- High flexibility to comply with customer requirements</li><li>- Best price</li><li>- Good relationship to licensor</li><li>- Large number of references</li></ul>

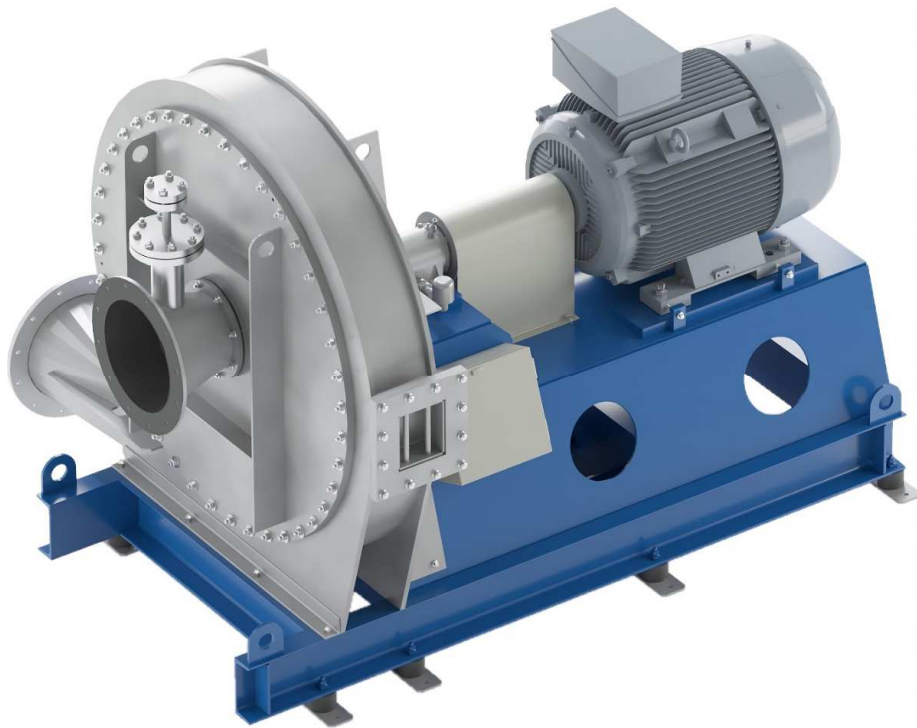
# REFERENCE PROJECTS

## Quick Facts:



Client	Yara
Contractor	without
Application	Sulphuric Acid Plant for Fertilizer Production
Country	Finland
Machine type	SO2 compressor (API 617, Ch.2)
Year of production	2013
Winning factors	<ul style="list-style-type: none"><li>- High flexibility to comply with customer requirements</li><li>- Best technical solution (subcritical operation)</li><li>- Special features (clean-in-place, polished impeller, etc.)</li><li>- Good relationship to client (first contact in Brussels 2007)</li></ul>

# SPECIAL PURPOSE BLOWERS



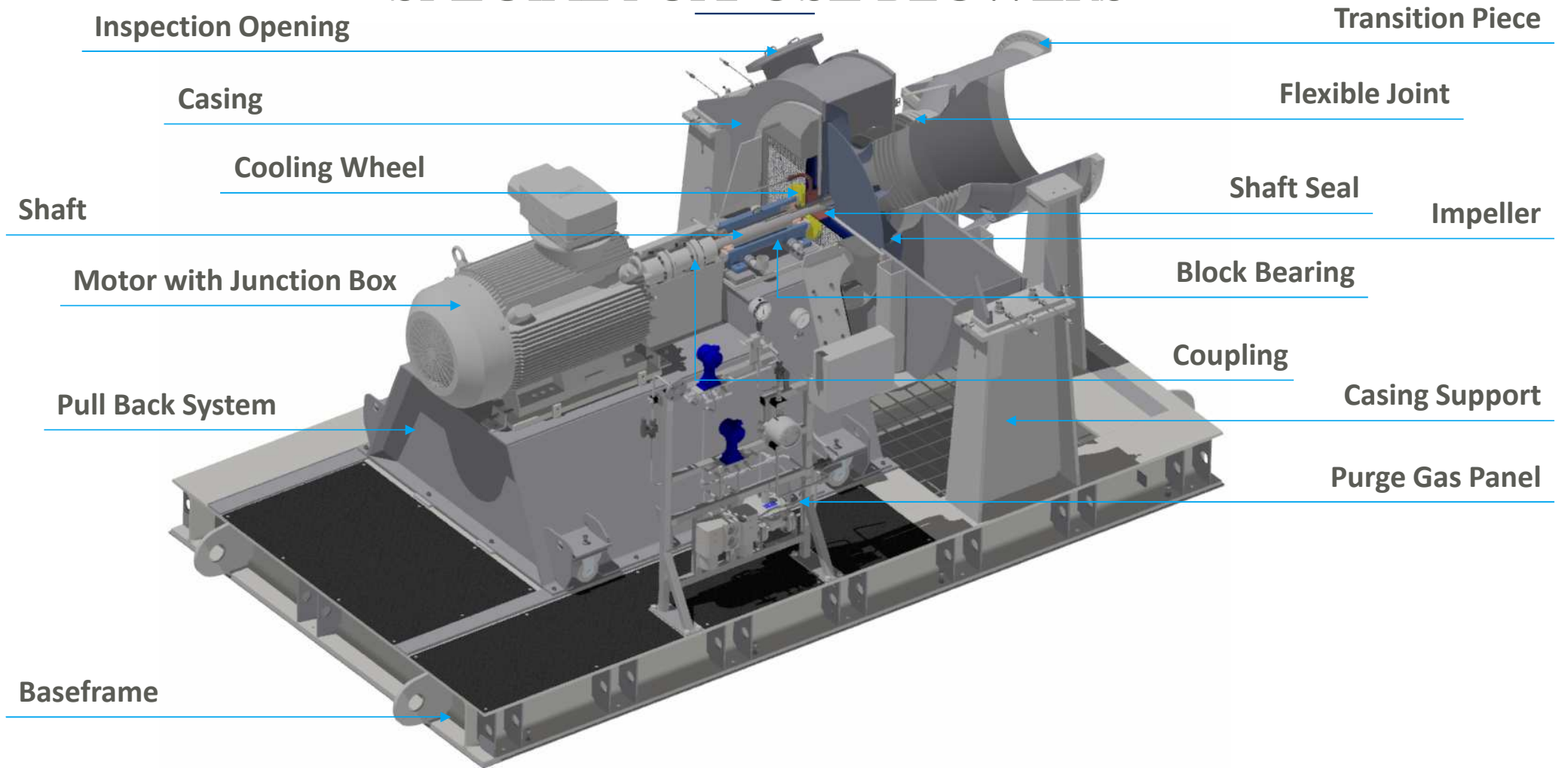
Volume Flow	<b>80 – 500,000 m<sup>3</sup>/h</b>
Maximum Pressure	<b>100 bar</b>
Pressure Ratio / Stage	up to <b>1.5</b>
Speed	up to <b>12,000 rpm</b>
Motor Power	up to <b>5.0 MW</b>



## Benefits

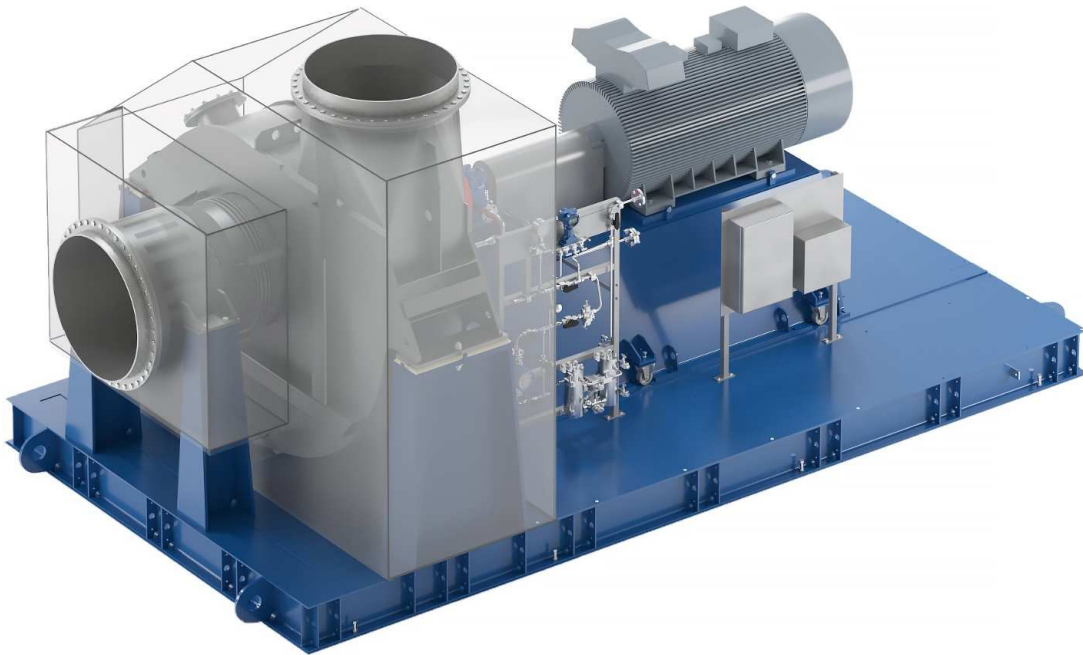
- Maximum blower efficiency and robustness
- Design-to-Process (customized solutions)
- Wide range of impeller types
- Wide range of special materials
- High-Speed and High-Pressure Designs
- Compliance with codes and regulations including API 673, EAC Russia, CSA/CRN

# SPECIAL PURPOSE BLOWERS



# REFERENCE PROJECTS

## Quick Facts:

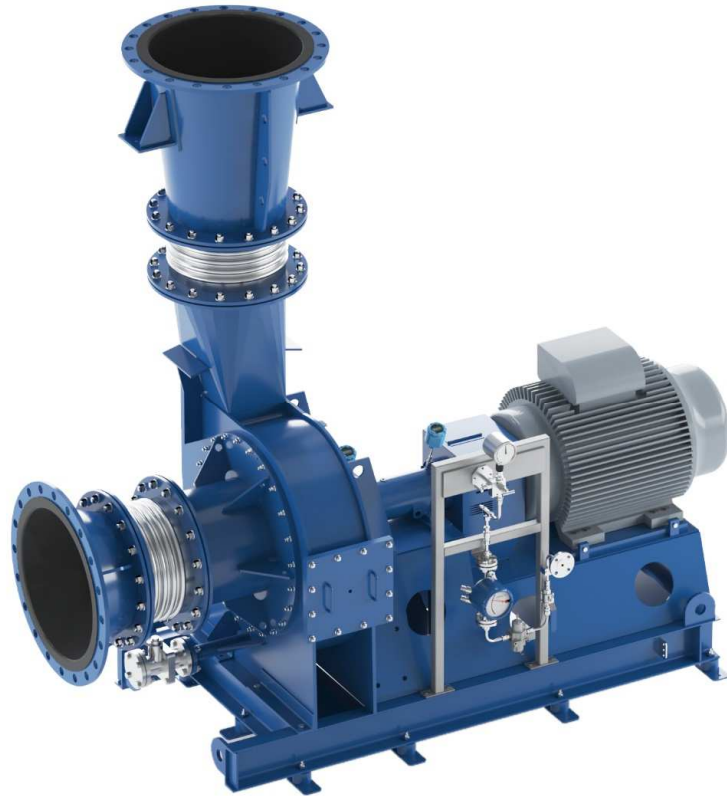


Client	Zhejiang Petroleum Chemical Co., Ltd (ZPC)
Contractor	China Huanqiu Contracting & Engineering Corp. (HQC) / Luoyang Petrochemical Engineering Corporation (LPEC) / SINOPEC
Application	UOP CCR PDH and Platforming Process
Country	China
Machine type	Regeneration Blower, Spent Catalyst Fines Removal Blower and Regeneration Catalyst Fines Removal Blower
Year of production	2017
Winning factors	<ul style="list-style-type: none"><li>- Reference Yan Tai Wanhua</li><li>- Performance during technical meeting compared to competitors</li><li>- Attractive Price Level</li></ul>



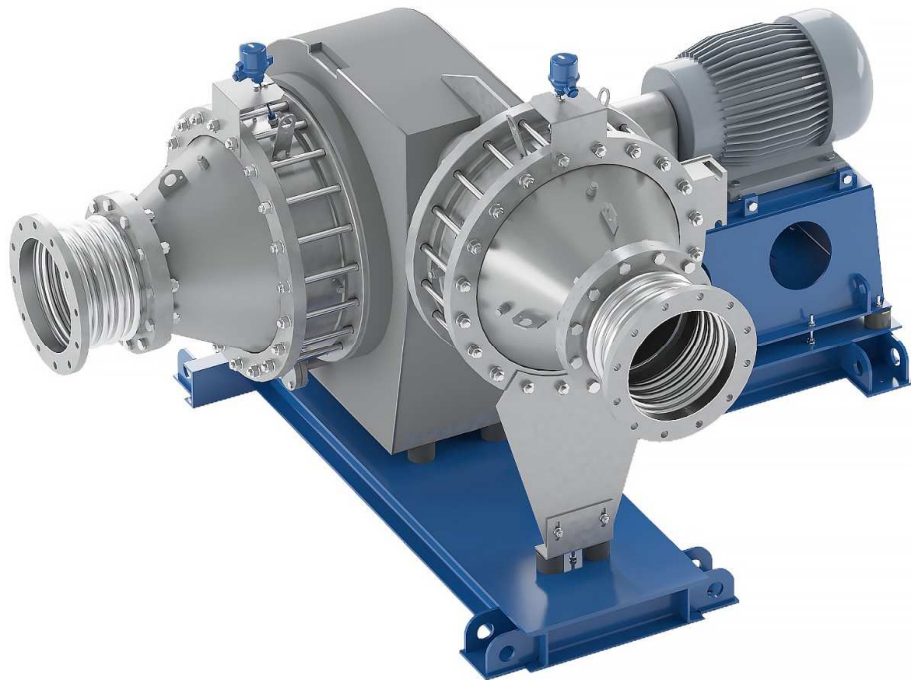
# REFERENCE PROJECTS

## Quick Facts:



Client	SADARA Chemical Company
Contractors	Daelim Korea, DOW USA, Fluor USA, Foster Wheeler UK, John Zink Germany, Graphite India
Application	Many different applications
Country	Saudi-Arabia
Machine type	More than 60 complete blower units, Power Range: from 10 HP to 2000 HP
Year of production	2014
Winning factors	<ul style="list-style-type: none"><li>- References for a lot of process</li><li>- Recommended vendor of DOW</li><li>- High flexibility to comply with customer requirements</li><li>- Attractive price level</li></ul>

# EXPLOSION PROOF BLOWERS



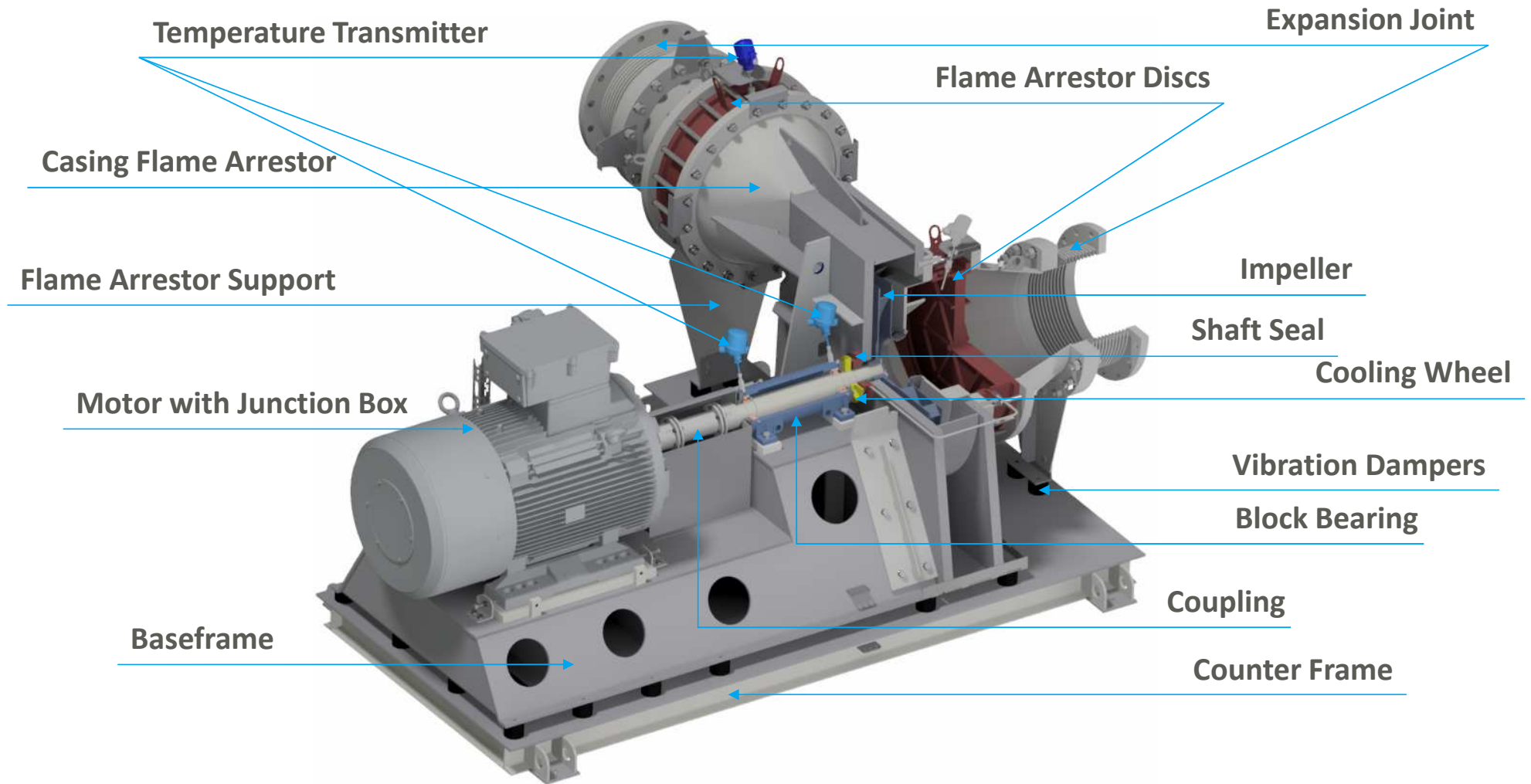
Volume Flow	<b>20 – 10,000 m<sup>3</sup>/h</b>
Suction Pressure	min. <b>800 mbar</b>
Discharge Pressure	max. <b>1.300 mbar</b>
Motor Power	up to <b>160 kW</b>
Pressure Increase	up to <b>300 mbar</b>



## Benefits

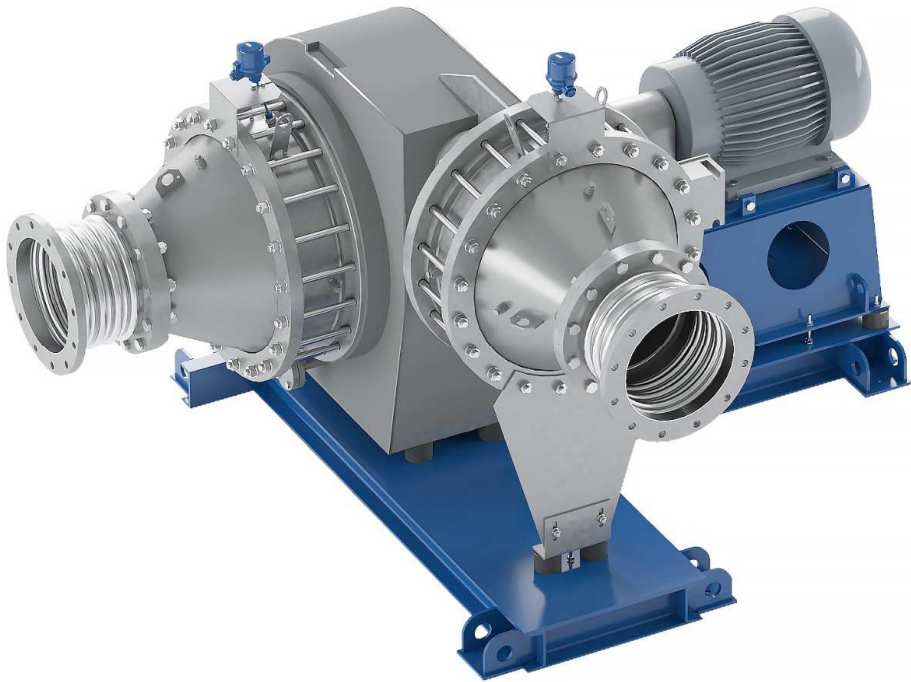
- Market leader for Zone-0 applications
- CAPEX & OPEX savings with our Zone-0 blowers
- Maximum blower efficiency and robustness
- Standardized design
- Type certifications for all gases and process conditions
- Wide range of special materials

# EXPLOSION PROOF BLOWERS



# REFERENCE PROJECTS

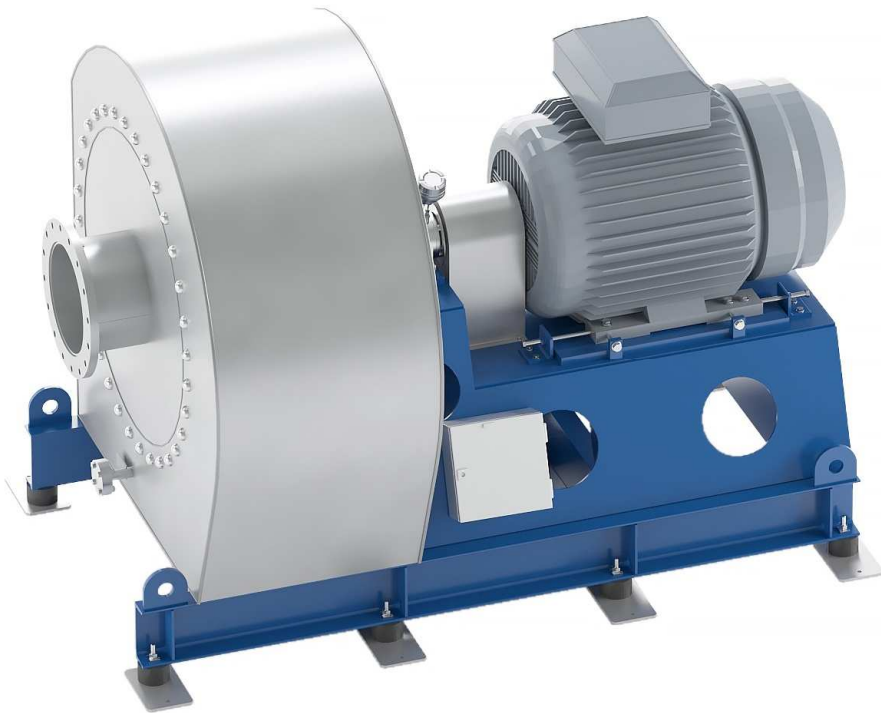
## Quick Facts:



Client	Vopak
Contractor	John Zink Hamworthy
Application	Thermal Oxidizer
Country	Netherlands
Machine type	2 Zone-0 Blowers
Year of production	2022
Winning factors	<ul style="list-style-type: none"><li>- Loyalty</li><li>- End-User relationship</li><li>- References</li><li>- Design to process conditions</li></ul>

# REFERENCE PROJECTS

## Quick Facts:



Client	Cabot Corporation
Contractors	without
Application	Carbon Black
Country	Italy
Machine type	Zone-20 Blower
Year of production	2019
Winning factors	<ul style="list-style-type: none"><li>- World's only manufacturer of Zone-20 blowers</li><li>- Reference in Netherlands</li><li>- Design for future capacity expansion</li></ul>

# HERMETICALLY ENCAPSULATED BLOWERS AND COMPRESSORS



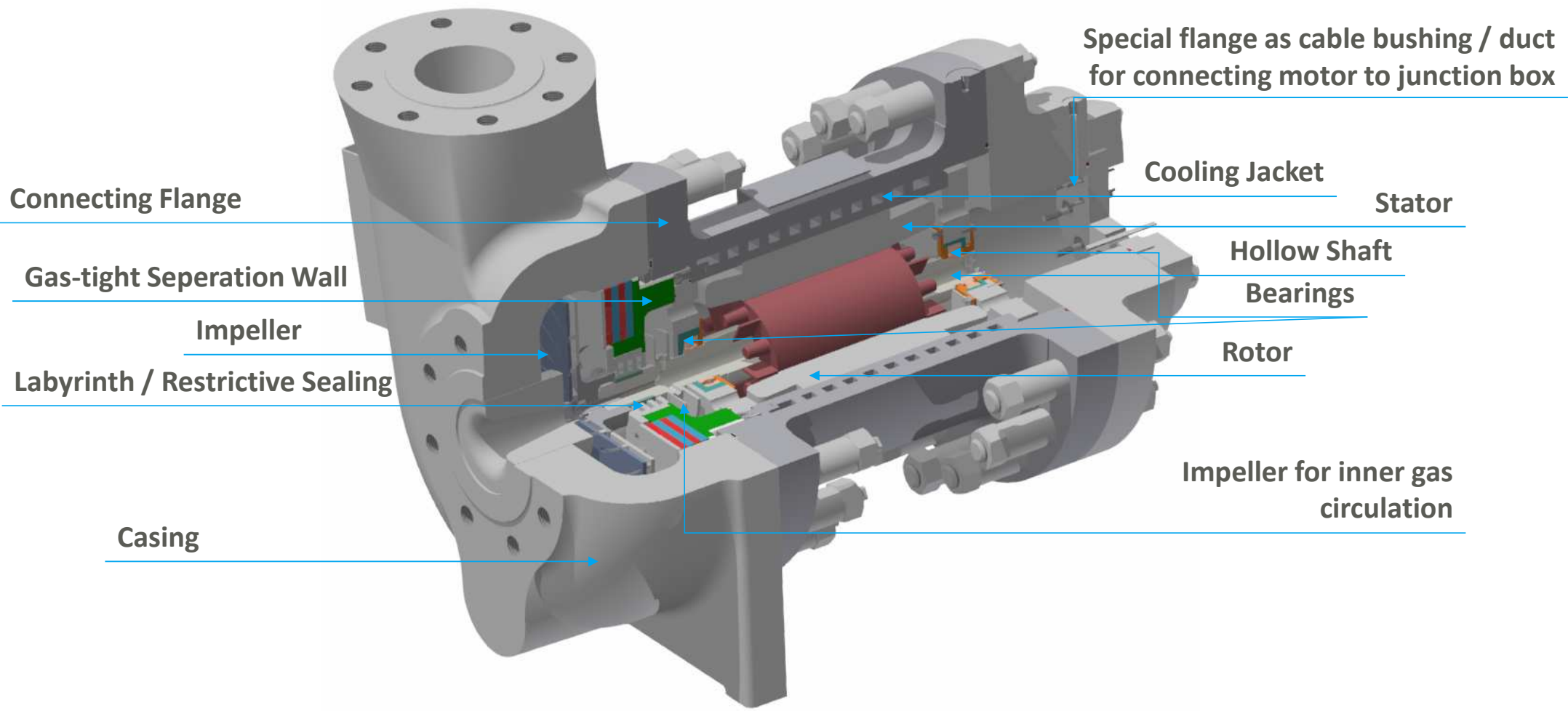
Volume Flow	<b>20 – 11,000 m<sup>3</sup>/h</b>
Maximum Pressure	<b>250 bar</b>
Pressure Ratio / Stage	up to <b>1.5</b>
Speed	up to <b>20,000 rpm</b>
Motor Power	up to <b>600 kW</b>



## Benefits

- Hermetically Design with 0-Leakage
- Explosion proof design
- “ready-to-use” plug unit
- CAPEX & OPEX savings compared to Integally-Geared-Compressors
- Short delivery time
- Easy maintenance and installation

# HERMETICALLY ENCAPSULATED BLOWERS AND COMPRESSORS



# REFERENCE PROJECTS

## Quick Facts:

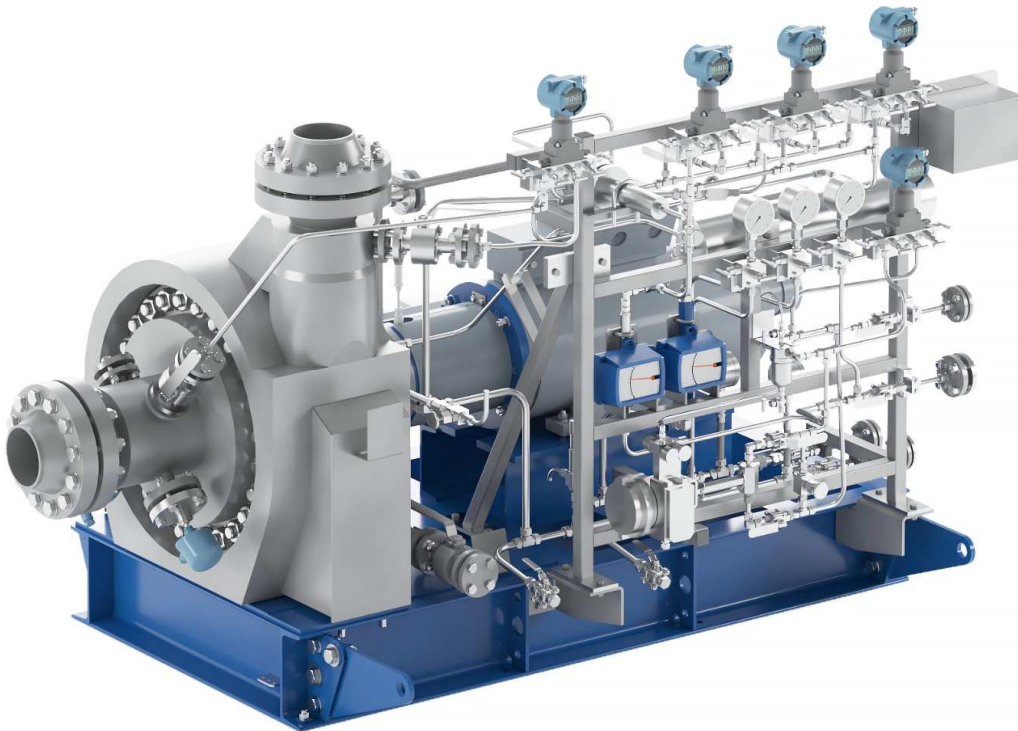


Client	IABG
Contractor	ALM (Ateliers de la Meuse)
Application	Satellit Test Bench (Thermal Conditioning Unit)
Country	Germany
Machine type	11 Nitrogen Recirculation Blowers (HETICO)
Year of production	2022
Winning factors	<ul style="list-style-type: none"><li>- References</li><li>- Loyalty</li><li>- Hermetically design</li></ul>



# REFERENCE PROJECTS

## Quick Facts:



Client	LyondellBasell
Contractor	I.S.G. S.p.A
Application	Cataloy Process
Country	Italy
Machine type	Magnetic coupled recirculation blower (MACOUCO)
Year of production	2018
Winning factors	<ul style="list-style-type: none"><li>- Reliability of machine</li><li>- References</li><li>- Hermetically design</li><li>- Customer relationship</li></ul>

# FIMA MODEL SERIES

**F1 Series**  
Single Stage  
Blowers  
and  
Compressors



**F3 Series**  
Multistage  
Blowers and  
Compressors



**F7 Series**  
Cross Flow  
Blowers



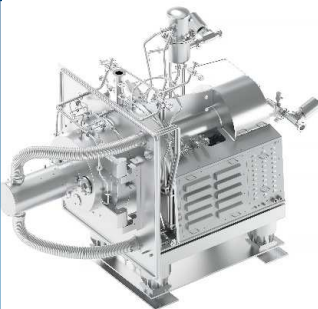
**F2 Series**  
Hermetically  
encapsulated  
Blowers and  
Compressors



**F6 Series**  
FIMA Basics



**F5 Series**  
Centrifuges  
and Bottom  
Valves



**F4 Series**  
Explosion  
Proof  
Blowers



**F8 Series**  
Axial Blowers





SERVICE  
FROM  
THE  
ORIGINAL

# EXCELLENT SERVICE – SERVICE@FIMA

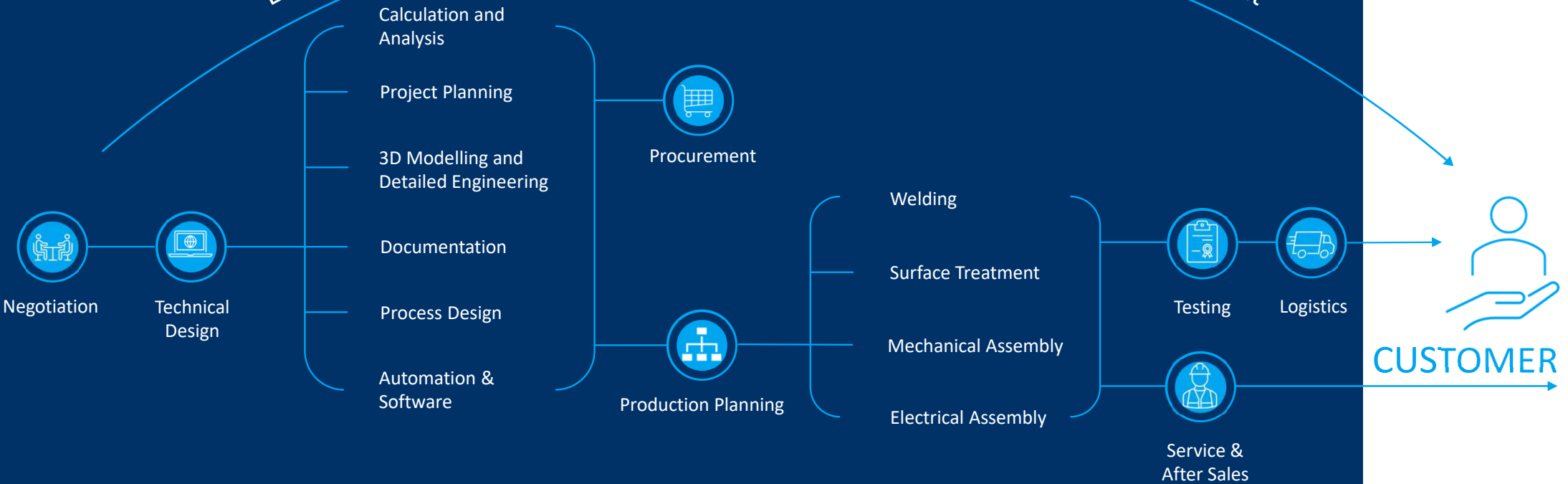


## Your benefits:

- Fast response time
- Highly trained and up-to-date service technicians
- Modifications to current standards, norms and in compliance with current machine guidelines
- Customer specific modifications
- Discount on spare parts & technician work hours
- Set planned maintenance
- Spare parts from original equipment supplier

# PROJECT IN FOCUS

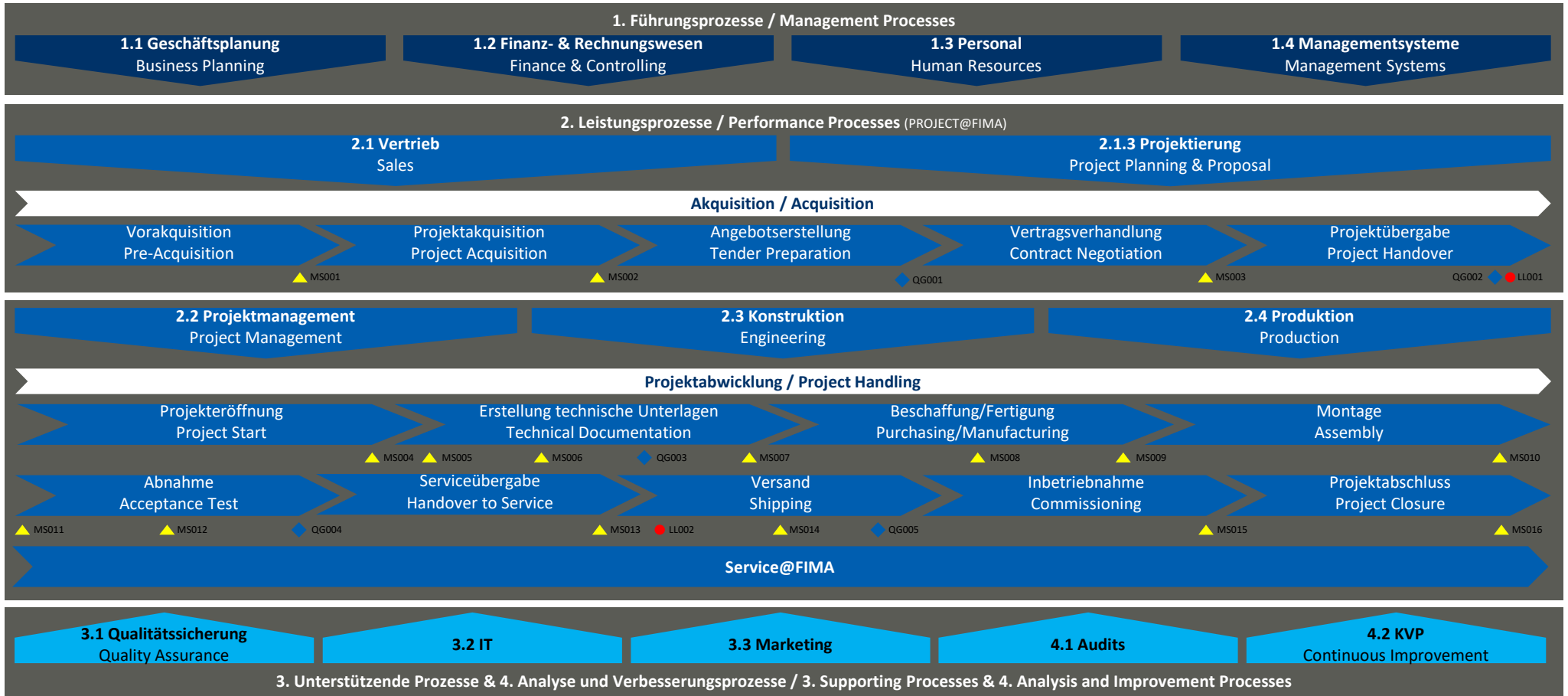
Every project is lead by a project manager and monitored by the quality department



# PROJECT ORGANIZATION

Anforderungen interessierter Parteien  
Requirements of Interested Parties

Zufriedenheit interessierter Parteien  
Satisfaction of Interested Parties



▲ Meilenstein    ◆ Quality Gate    ● Lessons Learnt

# ENGINEERING – YOUR MACHINE AT THE FOCAL POINT

## Aerodynamics

- OEM-Software
- Experimental measurements
- CFD analysis: NUMECA FINE™/Turbo
- Gas programs: PROPER

## Design

- 3D: Autodesk
- 2D: Autodesk
- 2D P&ID: Autodesk
- FEM: ProE Mechanical
- ELECTRIC: EPLAN

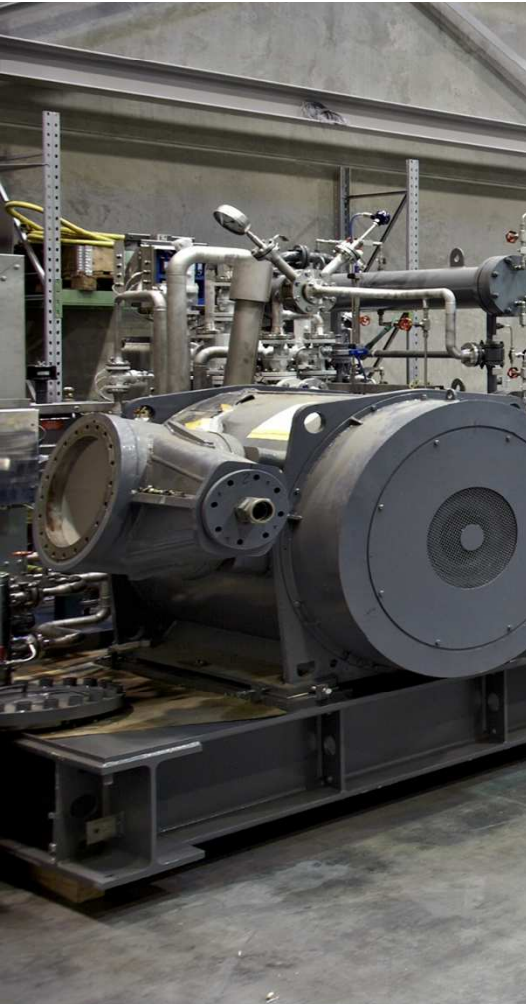
## Mechanical

- OEM-Software
- Rotor dynamic lateral: OEM (FVA SR3-like)
- Rotor dynamic transient torsional: OEM (FVA DRESP-like)
- FEA: ProE Mechanical

# RELIABILITY THROUGH QUALITY

Our thorough tests ensure reliability!

- Mechanical run test
- Noise Measurement
- Performance Tests
- Process simulation
- FEA Analysis
- Non-destructive Testing







# FROM RAW MATERIAL TO HIGH-PERFORMANCE BLOWER

## Production area

On the area of 6,000 m<sup>2</sup> we manufacture and weld impellers, housings and base frames from a wide variety of raw materials:

- Ferritic steels
- CrNi steels
- Aluminum
- Titanium

## Inhouse testings

- Ultrasonic test
- Penetrant test
- Visual test
- Pressure test



# FROM RAW MATERIAL TO HIGH-PERFORMANCE BLOWER

## Our performances

- Welding
- Lathe
- Mill
- Drill
- Assembly
- Balancing
- Sandblasting
- Painting
- Testing
- Black & white separation

## Certificates

- AD 2000 HPO / HP 100R
- DIN EN 13445-4
- DIN EN ISO 9606-1

**DIN**

# REGULATIONS, SPECIFICATIONS, CODES AND STANDARDS



## Country Specific Regulations

Various geographical and political regions enforce local regulations and require relevant certifications, which must be provided by the manufacturer, for example:

**PED**

**ASME**

**API, DIN**

**TR.CU (OSH – DOSH – SASO – GOST)**

**CENELEC**

Particularly in the Oil and Gas Industry, many end users issue their own specifications for vendors, for example:

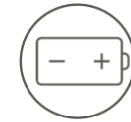
**DEP SHELL**

**EIL**

**Novolen**

**BASF Werksnormen**

## Customer specifications



## Codes & Standards

Design Standards, for example:

**DIN EN ISO10442**

**DIN EN 14986**

**DIN EN ISO 80079-36**

**DIN EN ISO 5801, VDI2044**

**DIN ISO 21940-11**

**IEC,VDE**

## Optimization and Improvement of all process with goals to:

- Reduce waste
- Reduce CO<sub>2</sub> emissions
- Reduce pollution
- Improve efficiency



## Sub-supplier Vetting

for their approach to sustainability and their future ESG-Rating (Sustainability Performance-Score)



# SUSTAINABILITY AT FIMA

## Selection of Materials

according to recognized criteria for recycling or reuse



## Clean Energy

20% of electricity consumed is produced as renewable energy (solar panels)



# FREQUENTLY ASKED QUESTIONS



1. Which tests are performed before equipment delivery?
2. Which international specifications and regulations do our machines fulfill?
3. Which aftermarket services can we offer?
4. What packaging and transportation options are available?
5. What quality can FIMA guarantee? How is quality measured at FIMA?
6. Which technology is used for which processes and applications?

# FIMA MADE IN GERMANY. SELECTED REFERENCES.

INEOS

WACKER



Honeywell  
uop

SAMSUNG

DOW

ANDRITZ

BASF  
The Chemical Company

LENZING  
PLASTICS

lyondellbasell

EVONIK  
KRAFT FÜR NEUES

Maire  
Tecnimont



Linde

FLUOR



AIR LIQUIDE

LANXESS  
Energizing Chemistry

الرامكو السعودية  
Saudi Aramco